

Business Development Manager - Digital Identity(m/f/d)

We're Hiring

Tasks

You will be working within an cross-functional project team on the development and launch of our newest digital identity product

Taking an active role in building new partnerships and managing important stakeholders is key in this challenging position

Together with the team you will actively shape the product in close collaboration with our clients to address market needs and help creating a seamless customer experience

An important part of your work is understanding the technical side of the solution and making it accessible to partners in high level as well as in-depth conversations

Qualifications

You are willing to take ownership and work hands-on and results-driven even under tight deadlines

You have a strong analytical understanding and advanced technical skills, to have some basic knowledge of coding would be a strong plus

Completed university studies in Business Administration or related field and first working experience within a startup environment is a big plus.

StartUp or consulting experience paired with industry knowledge within banking, insurance or telecommunication would be a plus

Strong communication and presentation skills round up your profile

Fluency in German and English is required

We offer

Be part of a growing, dynamic, and constantly learning team in a cutting-edge, fast-paced technology company

Cross-functional role with many touchpoints to other departments within IDnow (sales, marketing, client success, product, and legal)

Highly international role which involves partnership engagements across the world

Steep learning curve in a high-tech environment, which involves working with leading global companies shaping the future of many industries

We look forward to receiving your compelling application including a possible start date and salary expectations.

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Additional information

Location	Munich
Position type	Full-time employee

Start of work

As of now

Responsible

Jacqueline Arit